

20:20 Mobile Wins Contract for XLN Telecom to Supply, Order Process and Dispatch Mobiles for New Division

20:20 Mobile, has been appointed by London based XLN Telecom to provide a new branded order processing and dispatch service for mobile phones, SIM Cards and broadband dongles for its new mobile phone proposition. XLN Mobile will target over 120,000 existing XLN business customers. "We selected 20:20 Mobile following a tender process because of their strong market reputation for back up and support services as well as their close links to other companies in the industry", said Edward North, Commercial Director at XLN Telecom.

As part of the agreement 20:20 Mobile will be providing a range of business handsets from Nokia and Sony Ericsson as well as mobile broadband dongles and branded XLN Mobile SIM Cards. Orders taken by the XLN Mobile team will be passed seamlessly to 20:20 Mobile for dispatch on the same day as they are ordered.

Edward North said; "When we began looking for a business partner we wanted to ensure that we were able to offer our customers the highest quality of service possible in the market. 20:20 Mobile has a reputation for excellence in the industry and their technical and distribution skills mean that our customers receive their new mobiles as quickly as possible backed up with a major support network."

James Browning, UK Managing Director of 20:20 Mobile said; "We were very pleased to be awarded the contract by XLN as it is a testament to the high quality service we provide and our industry reputation. 20:20 Mobile already provides similar services for other major providers of mobile phone services and our expertise and knowledge means that we are able to customise our services to XLN's requirements."

All mobile phones distributed on behalf of XLN will include a full range of branded XLN support materials including welcome and connection information as well as branded packaging where appropriate.

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